

Tourism Snapshot

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Indonesia Economic Overview

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Why Indonesia?

Amidst global slowdown, Indonesia managed to reach highest growth compared to previous years. It is the 16th largest economy in the world, representing 37% of ASEAN GDP.



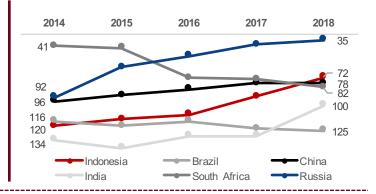
GDP USD 1.016 Trillion, 2017



GDP growth 5.17%, 2018

Ease of Doing Business Indonesia vs BRICS

Under the leadership of President Jokowi, in just 4 years, Indonesia managed to climb from rank 120 (global) and 5th position to 72nd rank in the second position compared to other BRICS countries with Russia as the leader.



Indonesia Sovereign Rating

For the first time since the Asian Crisis in 1998, Indonesia Sovereign Grade was given Investment Grade status by all 3 major credit ratings.



PWC predicted Indonesia to be 4th largest economy in 2050.



Why Tourism Sector?

Indonesia Tourism Power & Performance 2018





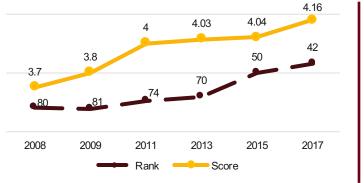




According to World Travel & Tourism Council, Indonesia is the 9th in the world, 3rd in Asia, and 1st in Southeast Asia in terms of its tourism industry.

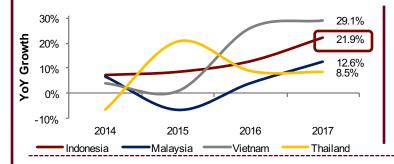
Travel and Tourism Competitiveness Index

Indonesia has increased the travel score significantly from 3.7 to 4.16 and steadily climbed the ranks (80th to 42nd position) in the last 10 years, especially under the leadership of President Joko Widodo (starting 2014).



Tourists Arrival Growth

Indonesia managed to increase the growth from less than 10% in 2014 to 21.9% in 2017 (2nd rank in Southeast Asia).

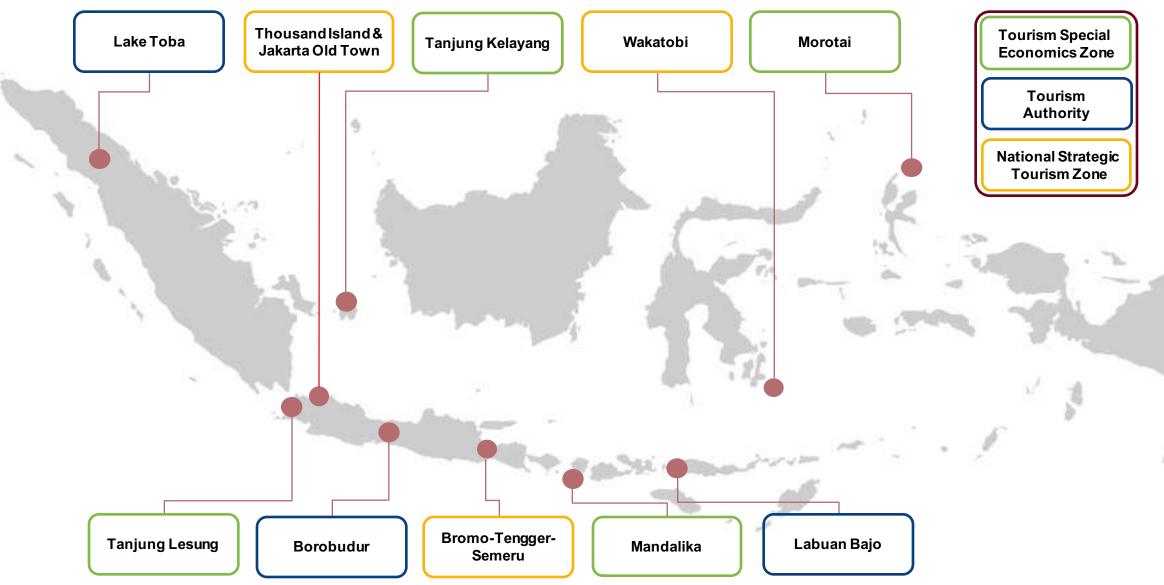


"I declare tourism as the leading sector. Tourism as a leading sector is good news, and all other Ministries must support tourism development".
- President Joko Widodo at "Rapat Terbatas"



Indonesia 10 Priority Destinations

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Capital: Jakarta

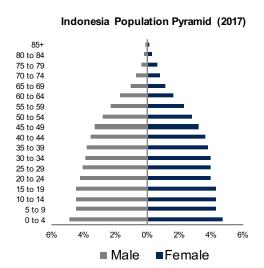
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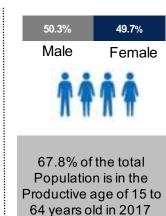
Population

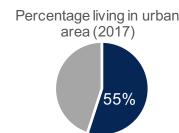


Population : 262 Million

(2017, 4th most populous country in the world)









144 Million (2017) People living in urban area



Urbanization rate increased from 47% in 2006 to 55% in 2017

Cultural Identity

Indonesia's culture is heavily diverse, mainly as the impact of religions, separated islands, and geographical boundary. Which resulted in rich cultural practices and products.



Indonesia consists of **1,330** ethnic groups, the biggest are Javanese (40%), Sundanese (15.5%) and Bataknese (3.58%).



Indonesians speak **2,500** languages (include local), the common languages are Bahasa Indonesia (National), English, and Dutch.



Officially, Indonesia acknowledges 6 Religions. Muslim has the highest percentage of the total population (87.2%), followed by Christian combined (10%). Indonesia is considered as the country with the highest Muslim population globally.

Religion Percentage 0.05% 0.70% 1.70% 2.90% Protestant Catholic Hindu Buddha Confucion Unspecified

Geography



Land Area: **1,811,570 sq km** (17^h largest country in the world)



Number of Island: 17,508 Islands With 5 Main Islands such as Sumatra, Borneo, Java, Sulawesi, and Papua.



Indonesia Coastline: **54,720 km** (3rd longest in the world)

Volcano

- 400 Volcanoes with 100 active.
- Resulted in Geo-Tourism become popular in Indonesia

Climate

- Tropical with high humidity
 Coastal plains averaging 28
- Coastal plains averaging 28
- Inland Mountain on average 22

Flora

- Rich tropical rainforest and seasonal forest.
- Has two Biodiversity Hotspots: Wallacea and Sundaland.

Fauna

- Transitional of two faunal regions: oriental Asia and Australia.
- The only place to find Komodo, largest living lizard

In the upcoming election, Indonesia is expected to maintain its political stability...



Three Scenarios for Political Change in Indonesia

Most Probable

> **Best Case** Democratic consolidation under Jokowi







Economic growth at 5.3%



Annual infrastructure spending at IDR 400T++

Democracy is consolidated, yet with government institutions being dominated by anti-reform and pro-vested elites



Separatism under control; low rate of terrorism

Somewhat Probable

Intermediate Case Muddling through





Corruption on the rise



Growing tension between civillians and authorities



Investors get discouraged due to much uncertainty

Worst Case Renewed Fragmentation







Weakened Central Government



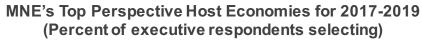
Market collapse followed with outgoing investors

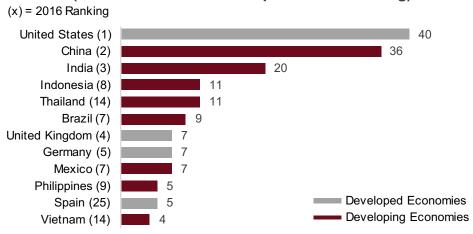


Separatist movements push for independence

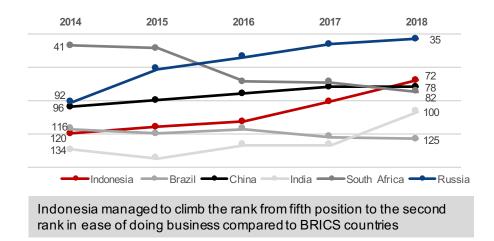
...furthermore, the business and investment climate are also improving steadily.







Ease of Doing Business Indonesia vs BRICS



World Economic Forum vs BRICS

	2016	2017	Δ	
IDN	41	▲ 36	+ 5	Indonesia's position in the Global Competitive ness Index has gone up by 5 positions
BRA	81	▲ 80	+ 1	
CHN	28	▲ 27	+ 1	
IND	39	▼ 40	- 1	
ZAF	47	▼ 61	- 14	
RUS	43	▲ 38	+ 5	

Indonesia Sovereign Rating



For the first time since Asian Crisis, Indonesia was rated Investment Grade by all 3 major credit ratings

In 2018, Indonesia maintained its GDP growth momentum at 5.4% yoy with the tourism sector growing strong in its contribution to to GDP.







GDP per capita* USD 3,846.86





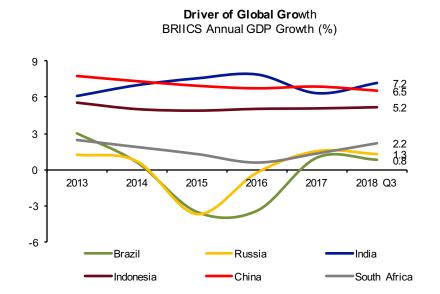
Current Exchange Rate** 14,339 IDR/USD

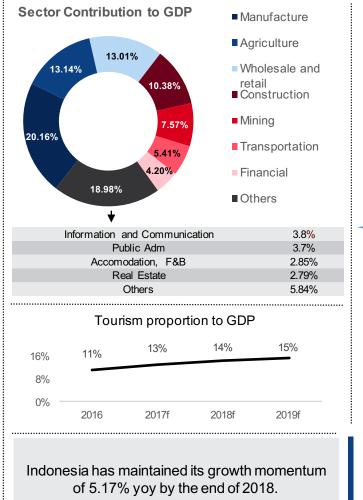




CA Balance to GDP**

*2017 **Q3 2018





Indonesia SWOT Analysis

Strength

- Strategic location and resource rich
- Low cost and large supply of labor.
- High populations leads to high consumption
- Successful transition in democracy

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Weakness

- Steady economic growth limits the unemployment reduction
- Among its peer, the infrastructure is still below standard. However, currently is in government priority

Opportunities

- Improved business environment and legal system
- High Muslim population and rise of Islamic financing in Indonesia
- Rapid growth of tourism visitors

Threat

- Current account deficit
 as Production of ageing
 oil field is declining
- Net Investment deficit that vulnerable to sudden capital outflow

PWC predicted Indonesia to be 4th largest economy in 2050.





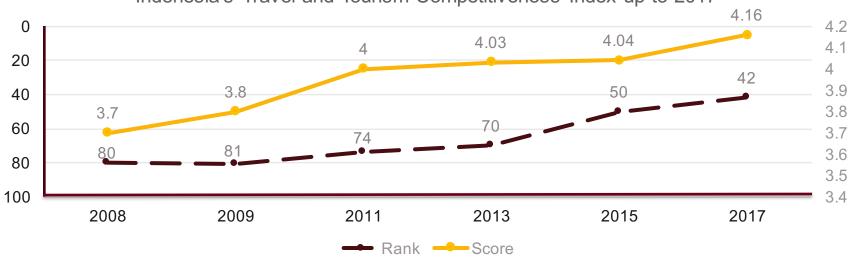
Indonesia's Tourism is Proven Strong Regionally and Globally

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Global **Statistics** (136 countries)

Indonesia has steadily climbed the ranks (80th to 42nd position) In the last 10 years



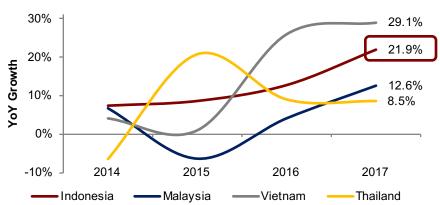




Indonesia's tourism revenue ranks 3rd among South **East Asian** countries, with its growth at number 2.

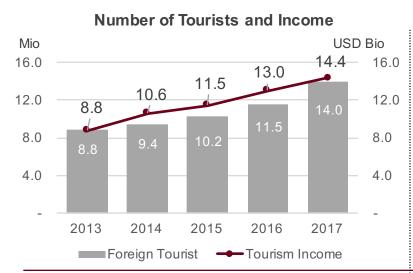


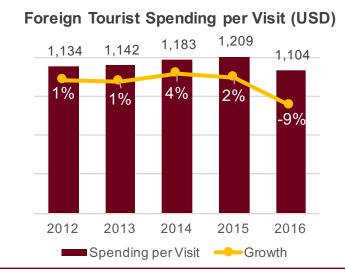
Tourist Arrivals Growth



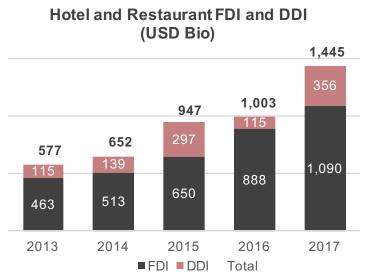
Tourism is a Priority Sector as the Country Reduces Reliance on Oil & Gas WCapital

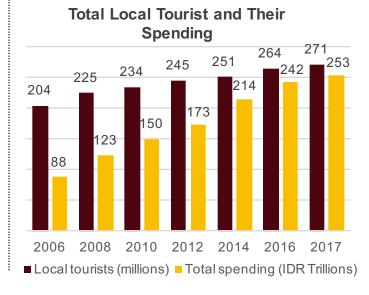
"Tourism is the fastest, easiest, and cheapest industry to be executed to highly reduce the reliance on Oil and Gas Industry "Advisory
-Arief Yahva, Minister of Tourism, 2018











Summary

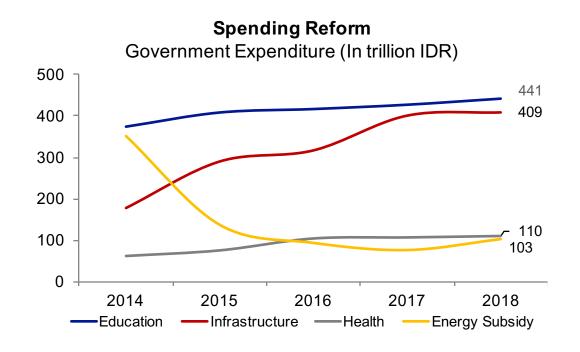
- Indonesia increased its tourist arrivals and revenue with CAGR 12% and 13% respectively.
- Even tough the growth of spending slightly decreased, on average foreign tourists spent roughly USD 1,000 per visit.
- Increased the proportion of tourism export revenue and less reliance on Oil and Gas.
- Investments on tourism sector does not come from FDI only, but DDI is increasing as well.

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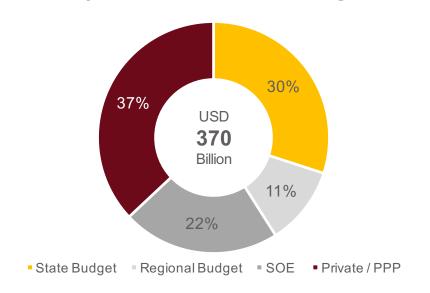
 One of the locals culture apparently is to travel, and also to spend more.

To Support Growth, Government is Committed to Infrastructure Development





Source of 5-year Infrastructure Financing 2014-2019



Infrastructure Completion 2014-2018



Maintenance: 40,000 km New Road: 3,432 km New Toll Road: 397 km



369 km railways



27 new seaports



29 dams are targeted to finish in 2019



10 new airports



Broadband - Palapa Ring Project

West : In operation

Middle: 98% on completion East: 73% on completion

Further Government Support

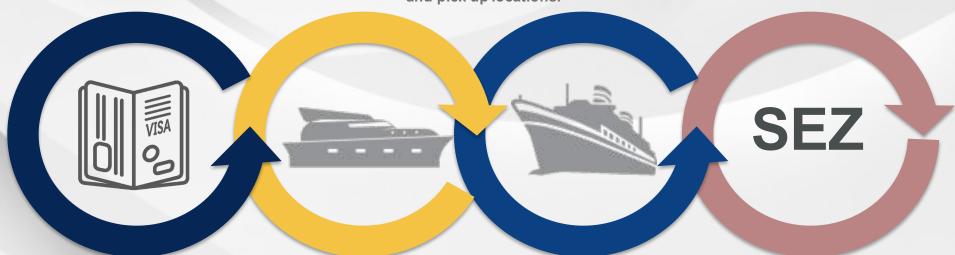
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Visa Free

- Legal Basis: Presidential Regulation No 21 Year 2016
- Provided Visa Free facility to 169 countries
- Maximum stay period is 30 days

Abolition of Cruise Cabotage Principle

- Government Act number 17/2008 requires all sea transportations to use ships with Indonesian flag only.
- New Ministry of Transportation regulation No 121 Year
 2015 permits Foreign flagged ship touring Indonesia
- The Ministry has selected Tanjung Priok, Tanjung Perak, Belawan, Makasaar and Benoa Ports as tourist drop off and pick up locations.



Simplified Yacht Arrival

- Shorten the permit process from 3 weeks to 3 days since 2015
- Supported by Presidential Regulation No 105 Year 2015
- Provides new electronic system called Yacht Electronic Regulation (YER) for registration process
- Jakarta, Batam, Bangka & Belitung and Kupang Ports are under preparation to cater Yacht traffic

Special Economic Zone

- Legal Basis: Government Act No 39/2009
- From 2012-2017, the Gov't has established 11 SEZs
- Both Fiscal and non Fiscal incentives are available for SEZ. Detailed incentives are on the next page

Facility at Special Economic Zone

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6. License and Permit

- 3-hour investments licensing service immediate construction
- Complete interconnection of information system in SEZ Administrator Office/PTSP to ensure simple, effective and efficient service

5. Land

- Rights to Build (HGB) could be extended up to 80 years
- Landed house & apartments could be owned by foreign citizens
- Foreign citizen who own property will be given Right to Use
- Right to Use could be extended up to 80 years

1. Tax and Custom

- Imported goods exempted
- Goods delivered among companies in SEZ exempted
- Goods delivered among companies in other SEZ exempted

2. Import & Export Goods

- Deferred import duties for imported goods
- Exempted exercise for imported goods
- For good delivered to custom areas (domestic), import duties follow FTA tariff rates

4. Immigration

Immigration facilities for Individual working in SEZ, including his/her family:

- VOA for 30 days & could be extended 5 times
- Visit Visa could be transferred into temporary stay permit
- Temporary stay permit could be transferred into permanent stay permit
- Permanent stay permit will be given to foreign citizen who own property in Tourism SEZ

3. Employment

- Special wage council & special tripartite consultation will be established in SEZ
- Limitation of Labor Union Forum
- Agreement & extension of expatriate employment plan by SEZ Administrator

SEZ Facility

Indonesia Investment Licensing Procedures



Online Single Submission - Indonesia Investment Coordinating Board (BKPM)













Visit bkpm.go.id

Register to OSS

Register Single **Business** Number (NIB)

Obtain Location Permit

Enviromental Permit

Building Construction Permit (IMB)







Expansion of **Business License** and Data renewal



Regional Levies Payment



Operational/ Commercial License



Obtain Business License

Priority Services: 3 Hours Investment License – Indonesia Investment Coordination Board (BKPM)

Requirements



Planned value of investment is at least IDR 100 Billion



And/or absorbing at least 1000 local employers



Submitted directly by the prospective shareholder



Investors go to BKPM



Consult with Director of Investment



Association

Submit the required data

and documents Investor ID. Company's Business Flow Deed, or Article of Chart



Investors wait

in the lounge

Get the product of OSS licensing that all are done in 3 hours

Product of OSS License

- **Business Identification Number**
- Tax ID
- **Employment Insurance**
- Health Insurance
- **Location Permit**
- **Business Permit**
- **Building Permit**
- **Environment Permit**
- Water Site Permit

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